Bid/No-Bid Assessment and Compliance Matrix

Hydrological Database (HDB) Support Services IDIQ, Solicitation 140R4026R0021

Issuing agency	U.S. Bureau of Reclamation (Department of the Interior), Upper Colorado Basin Contracting Office, Salt Lake City
Procurement	Single-award IDIQ issued as an RFQ under FAR Part 12; firm-fixed-price task orders with limited T&M/labor-hour lines; 100% Total Small Business Set-Aside; NAICS 541511 - Custom Computer Programming Services (size standard $34.0M); PSC DJ01
Proposals due	Mon, 30 Nov 2026, 5:00 PM MT
Prepared for	Sample client
Prepared by	RFP Brief
Date	8 November 2026
Basis	Solicitation documents listed in Appendix A, as provided. Amendments issued later are not reflected.

1 Summary and recommendation

Reclamation is buying maintenance, support and enhancement of its existing Hydrological Database environment (Oracle, RHEL, OpenDCS, DECODES, TSTool, APIs). Work is primarily remote and serves participating Reclamation offices through task orders. The contract runs from February 25, 2027 to February 24, 2032: a 12-month base period plus four 12-month options.

RECOMMENDATION: CONDITIONAL

Fit score **3** / 10

Bid only if you can field a team with proven Reclamation HDB, Oracle and OpenDCS/DECODES experience and can staff 2-hour urgent response at any hour.

This is a niche, specialized system-support vehicle with a small ordering ceiling ($2.6M per combination order). Technical evaluation centers on proven ability to run the existing HDB stack and on named qualified staff, so a typical small IT firm without HDB history is unlikely to compete well on best value. The answer changes to Bid if you have direct HDB/OpenDCS past performance, or you can team with HDB specialists and still perform at least 50% of the work yourself.

2 Eligibility and fit

Gates decide whether you can submit at all. Checks decide whether you can win and perform. Options are ways to take part if you do not meet a gate.

Type	Requirement	Source	Meets?
Gate	Small business under NAICS 541511 ($34.0M size standard)	Solicitation p.2	☐
Gate	Active SAM.gov registration with reps and certs complete before November 30, 2026	Solicitation p.3	☐
Gate	Able to make the FAR 52.240-90 Security Prohibitions and Exclusions representations	Solicitation p.31	☐
Check	Team collectively holds PWS 3.1 qualifications: HDB, Oracle, programming, APIs, cybersecurity	PWS p.3	☐
Check	Recent, relevant projects maintaining an HDB-like stack (Oracle, RHEL, OpenDCS, DECODES, TSTool) for Technical 1C and Past Performance	Solicitation p.34	☐
Check	Can staff 2-hour urgent response regardless of when the call arrives, and resolve malfunctions within 4 business days	PWS p.12	☐
Check	Can comply with DOI cybersecurity, SSDF, NIST and FISMA requirements, with corrective action shown within 30 days of a finding	Solicitation p.19	☐
Option	Team with an HDB specialist while keeping at least 50% of the work with the prime or similarly situated entities	Solicitation p.22	☐

3 Key facts

Item	Detail	Source
Solicitation number	140R4026R0021	Solicitation p.2
Agency	Bureau of Reclamation, Upper Colorado Basin Contracting Office, Salt Lake City	Solicitation p.2
Vehicle	Single-award IDIQ, RFQ under FAR Part 12	Solicitation p.2
Contract type	IDIQ with FFP task orders and limited T&M/labor-hour lines	Solicitation p.2
NAICS / size standard	541511 / $34.0M; PSC DJ01	Solicitation p.2
Set-aside	100% Total Small Business	Solicitation p.2
Order limits	Minimum order $10,000; maximum single-item order $200,000; maximum combination order $2,600,000; overall contract maximum not stated	Solicitation p.21
Period of performance	February 25, 2027 - February 24, 2032 (base plus four 12-month options); conflicts with Attachment 3 and the Ordering Guide	Solicitation p.2
Place of performance	Primarily remote; travel or on-site work only when authorized	Solicitation p.2
Submission	One email to the Contract Specialist with four attachments: Technical PDF, Past Performance PDF, Excel pricing, Administrative PDF	Solicitation p.3
Quote validity	120 calendar days (conflicts with 60 days in 52.212-1(b))	Solicitation p.3
Questions due	November 12, 2026, 5:00 PM MT, by email	Solicitation p.2
Quotations due	November 30, 2026, 5:00 PM MT	Solicitation p.3
Contracting Officer	Lynette H. Rock, lrock@usbr.gov	Solicitation p.17
Contract Specialist / POC	Kyle Goddard, kyle_goddard@ios.doi.gov (Section G lists kgoddard@usbr.gov)	Solicitation p.17

4 Key dates

Date	Time	Event	Source
Thu, 29 Oct 2026		Solicitation issued	Solicitation p.2
Thu, 12 Nov 2026	5:00 PM MT	**Written questions due by email to Contract Specialist, with the solicitation number in the subject line**	Solicitation p.2
Wed, 18 Nov 2026		Anticipated Q&A amendment	Solicitation p.3
Mon, 30 Nov 2026	5:00 PM MT	**Electronic quotations due**	Solicitation p.3
Thu, 25 Feb 2027		Anticipated award and base period start	Solicitation p.3
Tue, 24 Feb 2032		End of period of performance (Option Year 4)	Solicitation p.2

5 Proposal structure

Volume	Content	Page limit	Format	Source
Part I - Technical	Subfactors 1A-1E: HDB environment capability, proposed team and after-hours coverage, up to three relevant projects, transition/task-order/ response approach, cybersecurity/ documentation/knowledge transfer	10 pages	1 searchable PDF	Solicitation p.34
Part II - Past Performance	Recent, relevant contracts with customer, contract number, period, values, work, role and POC; problems and corrective actions	10 pages	1 searchable PDF	Solicitation p.34
Part III - Price Quotation	Attachment 3 Pricing Schedule completed for base and all four option periods	Complete pricing schedule	1 Excel workbook	Solicitation p.34
Part IV - Administrative / Responsibility	SAM/UEI/CAGE, small business representation, reps and certs not in SAM, signed amendment acknowledgments, exceptions and assumptions, statement of agreement with terms, responsibility information, IPP waiver if needed	10 pages	1 searchable PDF	Solicitation p.34

Submission and formatting rules

- Send one email with four attachments: Technical PDF, Past Performance PDF, Attachment 3 Excel, Administrative PDF Solicitation p.3
- Technical, Past Performance and Administrative volumes: max 10 pages each, searchable PDF Solicitation p.3
- Mark proprietary data with prescribed legends on the cover and each affected page Solicitation p.32

6 Evaluation

Best-value tradeoff of Technical Capability and Past Performance against Price. No numerical scores or adjectival ratings are used. The Government may pay a price premium and intends to award without discussions. Relative factor weights are not stated. (Solicitation p.37)

Factor	Relative importance
Technical Capability (subfactors 1A-1E)	Lower
Past Performance	Lower
Price	Lower

7 Proposal outline

A structure to write the proposal into. Each section lists the compliance matrix references it answers and the factor that scores it. Page budgets follow the stated limits and the relative importance of each factor.

Part I - Technical 10 pages, 1 searchable PDF

§	Section and what it must show	Pages	Covers	Scored by
1.1	**Subfactor 1A: HDB Environment Capability** Show hands-on ability to maintain and support the full existing HDB stack: Oracle, RHEL, OpenDCS, DECODES, TSTool and the APIs. Tie each component to named experience and to how enhancements are tested in the Reclamation test environment and approved before production install (P-9).	2.5	M-1	Technical Capability, Subfactor 1A

§	Section and what it must show	Pages	Covers	Scored by
1.2	**Subfactor 1B: Proposed Team and After-Hours Coverage** Map each proposed person to the PWS 3.1 qualifications and show the team collectively holds them for the full contract (P-2). Describe the urgent and after-hours coverage model that supports the 2-hour urgent-call response (P-3).	2	M-2	Technical Capability, Subfactor 1B
1.3	**Subfactor 1C: Relevant Projects (up to three)** Present no more than three recent projects, each with scope, relevance to HDB work (Oracle, RHEL, OpenDCS, DECODES, TSTool), customer and a reference contact. State plainly how each project parallels the PWS.	2	M-3	Technical Capability, Subfactor 1C
1.4	**Subfactor 1D: Transition, Task-Order and Service-Response Approach** Lay out the transition plan and the task-order process (work only under signed task orders, P-6). Show how you meet the QASP standards: 2-hour urgent response, 4-business-day malfunction resolution (P-4) and monthly status reports to all participating offices (P-5).	2	M-4	Technical Capability, Subfactor 1D
1.5	**Subfactor 1E: Cybersecurity, Documentation and Knowledge Transfer** Show compliance with DOI cybersecurity, SSDF, SDLC, NIST and FISMA requirements, including corrective action within 30 days of a finding (P-7). Describe the transferable HDB knowledge base in a secure, centralized location Reclamation can access (P-8).	1.5	M-5	Technical Capability, Subfactor 1E

Part II - Past Performance 10 pages, 1 searchable PDF

§	Section and what it must show	Pages	Covers	Scored by
2.1	**Recent and Relevant Contracts** For each contract give the customer, contract number, period of performance, value, work performed, your role and a current POC. Select efforts that show HDB-type work and the scale of this IDIQ.	7	M-6	Past Performance
2.2	**Performance Problems and Corrective Actions** Disclose any significant problems on the listed efforts and state the corrective actions taken and their results. If there were none, say so explicitly for each contract.	3	M-7	Past Performance

Part III - Price Quotation Complete pricing schedule, 1 Excel workbook

§	Section and what it must show	Pages	Covers	Scored by
3.1	**Attachment 3 Pricing Schedule (Base and Four Option Periods)** Complete every line of Attachment 3 for the base and all four option periods with fully burdened fixed hourly rates (labor, overhead, G&A, profit, escalation). Leave Government evaluation hours, quantities and NTE travel and ODC amounts unaltered, and keep travel, M&IE, materials and ODCs out of the rates.	fixed form	L-13, L-14, L-15	Price

Part IV - Administrative / Responsibility 10 pages, 1 searchable PDF

§	Section and what it must show	Pages	Covers	Scored by
4.1	**Offeror Identification and Registration** Give solicitation number 140R4026R0021, legal name, address, phone, UEI, CAGE and POC. Confirm active SAM registration and the small business representation under NAICS 541511.	1	L-5, L-6	Pass/fail
4.2	**Representations and Certifications and Amendment Acknowledgments** Provide any reps and certs not in SAM and a signed acknowledgment of every amendment. List amendment numbers and dates.	2	L-7	Pass/fail
4.3	**Statement of Agreement, Exceptions and Assumptions** State the extent of agreement with all solicitation terms and amendments. Identify every exception, assumption or requested deviation with its solicitation reference, or state that there are none.	2	L-8, L-9	Not scored
4.4	**Responsibility Information and Pricing Support** Be ready to provide FAR Part 9 responsibility information and pricing assumptions or support on CO request. Note what is available and how quickly it can be supplied.	2	L-10, L-16	Not scored
4.5	**IPP Waiver Request and Proprietary Data Legends** Include a written IPP waiver request only if you cannot use Treasury IPP, with the reason. Confirm the prescribed proprietary legends appear on the cover and each affected page.	1	L-11, L-12	Not scored

§	Section and what it must show	Pages	Covers	Scored by
4.6	**Submission and Quote Validity Confirmation** Confirm one email with four attachments (Technical PDF, Past Performance PDF, Attachment 3 Excel, Administrative PDF) delivered to the Contract Specialist by November 30, 2026, 5:00 PM MT. State that prices are valid for 120 calendar days from closing and that each PDF is searchable and within 10 pages.	2	L-1, L-2, L-3, L-4	Pass/fail

8 Compliance matrix

Each requirement is listed with the part of your proposal it belongs to and the page it comes from. The last column is for your team's sign-off.

Ref	Requirement	Location	Source	Notes	Done
ELIGIBILITY					
G-1	Qualify as small under NAICS 541511 ($34.0M) for the 100% small business set-aside	Eligibility	Solicitation p.2	Confirm size against the $34.0M standard before investing in the bid.	☐
G-2	Active SAM.gov registration with reps and certs complete before the due date	Eligibility	Solicitation p.3	Check the SAM expiration date now; renewal can take weeks.	☐
G-3	Complete FAR 52.240-90 Security Prohibitions and Exclusions representations	Eligibility	Solicitation p.31		☐
SUBMISSION AND FORMAT					
L-1	Send one email with four attachments: Technical PDF, Past Performance PDF, Attachment 3 Excel, Administrative PDF	Submission	Solicitation p.3	Check attachment size limits; do not split into multiple emails.	☐
L-2	Deliver electronically to the Contract Specialist by November 30, 2026, 5:00 PM MT; late quotes are generally not considered	Submission	Solicitation p.34	Use the address in the due-date block (kyle_goddard@ios.doi.gov) and request a receipt confirmation.	☐
L-3	Technical, Past Performance and Administrative volumes: max 10 pages each, searchable PDF	Submission	Solicitation p.3	Five technical subfactors in 10 pages is tight; allocate pages up front.	☐

Ref	Requirement	Location	Source	Notes	Done
L-4	Hold quoted prices valid for 120 calendar days from closing	Submission	Solicitation p.3	Plan for 120 days until Q&A resolves the conflict with 60 days.	☐
L-5	Include solicitation number, legal name, address, phone, UEI, CAGE and POC	Submission	Solicitation p.34		☐
L-6	Administrative volume: active SAM, UEI, CAGE and small business representation under 541511	Submission	Solicitation p.36		☐
L-7	Provide reps and certs not in SAM and a signed acknowledgment of every amendment	Submission	Solicitation p.36	Expect at least the Q&A amendment around November 18.	☐
L-8	State the extent of agreement with all solicitation terms and amendments	Submission	Solicitation p.33		☐
L-9	Clearly identify any exceptions, assumptions or requested deviations	Submission	Solicitation p.36	Award without discussions is intended; exceptions add award risk.	☐
L-10	Provide FAR Part 9 responsibility information if the CO requests it	Submission	Solicitation p.36		☐
L-11	Mark proprietary data with prescribed legends on the cover and each affected page	Submission	Solicitation p.32		☐
L-12	Include a written IPP waiver request with the quote if you cannot use IPP	Submission	Solicitation p.17		☐
L-13	Complete all of Attachment 3 for base and four option periods with fully burdened fixed hourly rates	Submission	Solicitation p.12	The workbook has blank cells and a missing CLIN; see red flags.	☐
L-14	Do not alter Government evaluation hours, quantities or NTE travel and ODC amounts unless an amendment directs it	Submission	Solicitation p.35	Do not 'fix' the 168.00000000000003 Principal hours yourself; ask.	☐

Ref	Requirement	Location	Source	Notes	Done
L-15	Burden rates fully (labor, overhead, G&A, profit, escalation); do not include travel, M&IE, materials or ODCs in rates	Submission	Solicitation p.12		☐
L-16	Provide pricing assumptions or support the CO requests for completeness, balance and reasonableness	Submission	Solicitation p.36	Keep a rate build-up ready.	☐
EVALUATED CONTENT					
M-1	1A: Show ability to maintain and support the full existing HDB stack (Oracle, RHEL, OpenDCS, DECODES, TSTool, APIs)	Technical volume	Solicitation p.34	Name specific versions and tasks you have performed on each component.	☐
M-2	1B: Identify the proposed team against PWS 3.1 qualifications and address urgent and after-hours coverage	Technical volume	Solicitation p.35	Show a named on-call rotation that meets the 2-hour response.	☐
M-3	1C: Up to three recent, relevant projects with scope, relevance, customer and reference contact	Technical volume	Solicitation p.35	Overlaps Past Performance; reuse projects but tailor the narrative.	☐
M-4	1D: Transition, task-order and service-response approach meeting PWS and QASP standards	Technical volume	Solicitation p.35	Map the approach directly to the QASP measures.	☐
M-5	1E: Cybersecurity, documentation and knowledge-transfer compliance, plus a transferable HDB knowledge base	Technical volume	Solicitation p.35		☐
M-6	Past Performance: recent, relevant contracts with customer, contract number, period, value, work, role and POC	Technical volume	Solicitation p.35	Alert references in advance.	☐
M-7	Disclose significant performance problems on listed efforts and the corrective actions taken	Technical volume	Solicitation p.35		☐
AWARD AND PERFORMANCE					

Ref	Requirement	Location	Source	Notes	Done
P-1	Do not pay more than 50% of services to non-similarly situated subcontractors	Performance	Solicitation p.22	Constrains teaming with large HDB specialists.	☐
P-2	Keep personnel who collectively hold PWS 3.1 qualifications for the full contract	Performance	PWS p.3		☐
P-3	Respond to urgent calls within 2 hours, whenever received	Performance	PWS p.12	Effectively 24x7 on-call; price it.	☐
P-4	Resolve reported malfunctions within 4 business days unless extenuating circumstances exist	Performance	PWS p.12		☐
P-5	Send monthly status reports to all participating Reclamation offices	Performance	PWS p.9		☐
P-6	Work only under signed task orders; incur no costs before issuance	Performance	PWS p.10		☐
P-7	Comply with DOI cybersecurity, SSDF, SDLC, NIST and FISMA; show corrective action within 30 days of a finding	Performance	Solicitation p.19		☐
P-8	Maintain a transferable HDB knowledge base in a secure, centralized location Reclamation can access	Performance	Solicitation p.19		☐
P-9	Test enhancements in the Reclamation test environment and get approval before production install	Performance	PWS p.7		☐
P-10	PM and a representative of each major subcontractor attend the post-award conference	Performance	Solicitation p.17		☐
P-11	Personnel with access must be U.S. citizens or legally admitted; non-citizen documents due 14 days before work	Performance	Solicitation p.26		☐

Ref	Requirement	Location	Source	Notes	Done
P-12	Travel, materials and ODCs only with written authorization, as NTE with supporting documentation	Performance	Solicitation p.19		☐
P-13	Invoice through Treasury IPP, with an email copy to the designated approver	Performance	Solicitation p.17		☐

9 Risks and issues

#	Issue	Why it matters	Rating	Source
1	**Period of performance dates conflict**	The solicitation, SF1449 and CLINs use 02/25/2027-02/24/2032. Attachment 3 uses 01/20/2027-01/19/2028 and so on, and the Ordering Guide says January 20, 2027 - January 19, 2032. This affects escalation timing in the rates.	**High**	Pricing rows 1–19
2	**Quote validity 120 vs 60 days**	The cover page requires 120 days, but the embedded 52.212-1(b) says 60 days. Plan for 120 days until Q&A resolves it.	**High**	Solicitation p.33
3	**Attachment 3 workbook defects**	The Option Year 3 header omits CLIN 00016, the Option Year 4 travel cell and the Project Manager price cell are blank, and Principal hours show 168.00000000000003. The labor-hour Emergency CLIN has 235 NTE hours per period. Offerors may not alter Government quantities.	**High**	Pricing rows 1–19
4	**No overall contract maximum**	Only the $10,000 minimum, $200,000 single-item maximum and $2.6M combination maximum are given. The Ordering Guide defers to completed clauses that do not state an overall maximum.	**Medium**	Solicitation p.21
5	**Task order type unclear**	The PWS expects all task orders to be FFP, while the solicitation allows T&M/LH lines and Attachment 3 includes a labor-hour emergency CLIN. FFP scope is defined only at the task-order level, which shifts cost risk to the contractor.	**Medium**	PWS p.10

#	Issue	Why it matters	Rating	Source
6	**Compressed schedule**	Quotes are due 32 days after issue, and Q&A is expected only 12 days before the due date. Questions close November 12, 2026.	**Medium**	Solicitation p.3
7	**Two Contract Specialist email addresses**	The cover page lists kyle_goddard@ios.doi.gov; Section G lists kgoddard@usbr.gov. Submitting to the wrong address risks a late quote.	**Medium**	Solicitation p.17
8	**Demanding service levels**	Urgent calls need a 2-hour response at any time, malfunctions must be diagnosed within 24 hours, and the PWS sets a 100% cybersecurity compliance MAQL. This implies 24x7 coverage, while hours of availability are stated as Mountain Time.	**Medium**	PWS p.12
9	**Factor weights not stated**	No relative importance is given for Technical, Past Performance and Price in the best-value tradeoff.	**Low**	Solicitation p.37
10	**Attachment 5 submission unclear**	Section J lists the Limitations on Subcontracting worksheet, but Section L does not require it in the quote.	**Low**	Solicitation p.30
11	**Minor document errors**	The QASP cites PWS 3.2 for business hours (they are in Section 4), the PWS says MST while the solicitation says Mountain Time, and the QASP calls the contract the 'IMT HDB Service IDIQ'.	**Low**	QASP p.1

10 Questions for the Contracting Officer

Questions close Thu, 12 Nov 2026, 5:00 PM MT (Solicitation p.2).

1. The solicitation and SF1449 give a period of performance of 02/25/2027-02/24/2032, while Attachment 3 and the Ordering Guide use January 20, 2027 - January 19, 2032. Which dates govern the period breakouts and escalation in Attachment 3?

   Attachment 3 Pricing Schedule period headers vs. Solicitation p.2 and Attachment 4 Ordering Guide ordering period · Rate escalation and period alignment in the pricing workbook depend on which dates apply. (Pricing rows 1–19)

2. The cover page requires quotes to remain valid for 120 calendar days, but FAR 52.212-1(b) as embedded says 60 days. Is 120 days the required validity period?

   Solicitation p.3 (quote validity) vs. FAR 52.212-1(b) at p.33 · Price risk and the validity statement in the quote depend on the answer. (Solicitation p.33)

3. Will the Government issue a corrected Attachment 3 that adds CLIN 00016 to the Option Year 3 header, fills or unlocks the blank Option Year 4 travel and Project Manager price cells, and fixes the Principal hours to 168?

   Attachment 3 Pricing Schedule, Option Year 3 and 4 tabs and labor category lines · Offerors may not alter Government quantities, so a complete price cannot be submitted without a corrected workbook. (Pricing rows 1–19)

4. Should after-hours urgent response (2-hour response regardless of when received) be priced in the fixed hourly rates for FFP orders, or billed only under the labor-hour Emergency CLIN with 235 NTE hours per period?

   PWS (Attachment 1) p.12 response standards and Attachment 3 Emergency CLIN · This decides whether 24x7 on-call cost is loaded into every rate or recovered separately. (PWS p.12)

5. The cover page lists kyle_goddard@ios.doi.gov and Section G lists kgoddard@usbr.gov. Which single address must receive the quotation email?

   Solicitation p.3 due-date block vs. Section G p.17 · A quote sent to the wrong address may be treated as late. (Solicitation p.17)

6. Must the Attachment 5 Limitations on Subcontracting worksheet be submitted with the quotation, and if so, does it count toward the 10-page Administrative volume limit?

   Section J list of attachments (p.30) vs. Section L quotation contents (p.34-36) · Page allocation and the completeness of the Administrative volume depend on the answer. (Solicitation p.30)

7. What is the overall contract maximum value of the IDIQ across all task orders and periods?

   Solicitation p.21 order limitations and Attachment 4 Ordering Guide · Expected revenue and the decision to invest in the bid depend on the total ceiling. (Solicitation p.21)

A Documents reviewed

Document	Pages	Cited as
Solicitation-140R4026R0021-HDB-IDIQ.pdf	37	Solicitation
Solicitation-SF1449-140R4026R0021.pdf	8	Solicitation
Attachment-1-PWS-HDB-Support-Services.pdf	12	PWS
Attachment-2-QASP.pdf	3	QASP
Attachment-3-Pricing-Schedule.csv	1	Pricing
Attachment-4-HDB-IDIQ-Ordering-Guide.pdf	9	Attachment-4-HDB-IDIQ-
Attachment-5-Limitations-of-Subcontracting.pdf	1	Attachment-5-Limitatio

Page numbers refer to PDF pages. Spreadsheet citations refer to question numbers or row ranges.

B Method and limitations

Requirements were extracted from the documents listed and traced to the cited pages. For 39 of 39 compliance matrix entries, the quoted source text was matched automatically on the cited page. Where questions and answers or amendments change the original text, they are treated as controlling, and conflicts are listed under risks. This assessment does not review classified, CUI or proprietary material, and does not assess your company's past performance.

Data handling. This brief was prepared only from the publicly released solicitation documents listed in Appendix A. RFP Brief did not receive or use any proposal, pricing or other proprietary data, and does not accept CUI.

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